

April 2020

Beware the Ides of March

Alfred Lam, CFA, Senior Vice-President and Chief Investment Officer Marchello Holditch, CFA, Vice-President and Portfolio Manager CI Multi-Asset Management

Much like the soothsayer in William Shakespeare's *Julius Caesar*, governments warned individuals in the middle of March to stay home. Social distancing measures have undoubtably reduced the spread of COVID-19 and saved lives, but have also had a significant impact on economic activity. Manufacturing output, employment figures and retail sales are experiencing their sharpest contraction since at least the Second World War. As social distancing measures only became more widespread in the second half of March, activity is likely to fall even more sharply in April. Nevertheless, signs that the infection rate is declining and rapid policy responses have helped drive a partial rebound in stock markets.

Central banks and governments across the world have socialized economic risk via open-ended purchases of financial assets and spending packages. The benefit is that these actions will likely minimize the damage inflicted by the pandemic on the underlying economy. The cost of these actions is a large rise in central bank balance sheets and public debt. The speed or breadth of the economic recovery is uncertain. What is certain is that the unprecedented response is going to change the way that financial markets function for years to come.

Central banks' balance sheets will not only be larger, but also contain a much wider variety of assets than before. This is particularly true in Canada and the U.S., where central banks have launched so many new programs it has been hard to keep track. On top of its \$5 billion weekly federal government-backed bond purchases, the Bank of Canada is also planning to buy up to \$50 billion in provincial bonds and up to \$10 billion in investment-grade corporate bonds. The last point on corporate bonds is of note, because it makes the central bank the lender of last resort to nearly all borrowers. In the U.S., the Federal Reserve took the unprecedented step of expanding its purchases to include junk bonds, even committing to buying junk bond exchange-traded funds.

Monetary policy alone can't stimulate true economic growth. Governments have rolled out direct support measures including wage subsidies, tax and mortgage deferrals, and even direct payments to individuals. While the deficit will shrink as the economy recovers, the size of the fiscal shortfalls will likely be structurally larger in the years ahead. Financing persistently large fiscal deficits will not be possible without the continued support of central banks.

While these interventions have surely helped avoid a deeper crisis, the perception that central banks and governments are financing virtually every individual or company has serious repercussions for financial markets. These measures are making risky assets look more appealing in a world where yields are likely to be held near zero for a long time.



The fiscal and monetary policy actions announced over the past few weeks have been significant. What hasn't changed is our commitment to investing capital in a diversified portfolio of attractive investments. As always, we will continue to protect our investors' purchasing power to help them meet their financial goals.

We hope you and your family are keeping well, and are taking comfort in knowing that your financial health is being managed by your financial advisor and our team.

Combined top 15 equity holdings as of March 31, 2020 of a representative balanced* Private Client Managed Portfolio with alpha-style equity exposure:

1.	AltaGas	Ltd.

- 2. Enbridge Inc.
- 3. iA Financial Corporation
- 4. E-L Financial Corp. Ltd.
- 5. ATCO Ltd.

- 6. Loblaw Companies Ltd.
- 7. Toronto-Dominion Bank
- 8. OpenText Corp.
- 9. Microsoft Corp.
- 10. Canadian Natural Resources Ltd.
- 11. Royal Bank of Canada
- 12. SPDR Gold Shares
- 13. Amazon.com Inc.
- 14. Power Financial Corp.
- 15. Saputo Inc.

Combined top 15 equity holdings as of March 31, 2020 of a representative balanced* Private Client Managed Portfolio with value-style equity exposure:

1	Microsoft Co	
	- MICTOSOIL CO	11)

- 2. Brookfield Asset Management Inc.
- 3. Royal Bank of Canada
- 4. Toronto-Dominion Bank
- 5. Constellation Software Inc.
- 6. UnitedHealth Group Inc.
- 7. Dollarama Inc.
- 8. SPDR Gold Shares
- 9. Telus Communications Inc.
- 10. Prologis Inc.

- 11. Fortis Inc.
- 12. S&P Global Inc.
- 13. Thomson Reuters Corp.
- 14. Humana Inc.
- 15. Booking Holdings Inc.

Combined top 15 equity holdings as of March 31, 2020 of a representative balanced* Private Client Managed Portfolio with growth-style equity exposure:

- 1. Microsoft Corp.
- 2. Enbridge Inc.
- 3. Amazon.com, Inc.
- 4. Apple Inc.
- 5. Empire Company Ltd.
- 6. Power Corporation of Canada
- 7. Fairfax Financial Holdings Ltd.
- 8. Imperial Brands PLC
- 9. Dollarama Inc.
- 10. McKesson Corp.

- 11. SPDR Gold Shares
- 12. Verizon Communications Inc.
- 13. Anthem Inc.
- 14. Manulife Financial Corp.
- 15. Keyera Corp.

To see the top 15 holdings of the individual pools or the equity alpha mandates, please contact us.

Source: Bloomberg Finance L.P., Bank of Canada and CI Multi-Asset Management as at April 20, 2020.

^{*}Approximately 33% fixed-income, 10% enhanced income, 49% equities, and 7% global real estate.





This document is intended solely for information purposes. It is not a sales prospectus, nor should it be construed as an offer or an invitation to take part in an offer. This report may contain forward-looking statements about one or more pools, future performance, strategies or prospects, and possible future fund action. These statements reflect the portfolio managers' current beliefs and are based on information currently available to them. Forward-looking statements are not guarantees of future performance. We caution you not to place undue reliance on these statements as a number of factors could cause actual events or results to differ materially from those expressed in any forward-looking statement, including economic, political and market changes and other developments. United Pools are managed by CI Investments Inc. CI Private Counsel LP is an affiliate of CI Investments Inc. Commissions, trailing commissions, management fees and expenses may all be associated with investments in pools and the use of the Asset Management Service. Any performance data shown assumes reinvestment of all distributions or dividends and does not take into account sales, redemption or optional charges or income taxes payable by any securityholder that would have reduced returns. Pools are not guaranteed, their values change frequently and past performance may not be repeated. Please read the fund prospectus and consult your advisor before investing. Assante Private Client and the Assante Private Client design are trademarks of CI Investments Inc. CI Multi-Asset Management is a division of CI Investments Inc. This report may not be reproduced, in whole or in part, in any manner whatsoever, without prior written permission of CI Private Counsel LP. 2020 All rights reserved.

3 of 3